



2018 ✈ Annual Report

# ***GROWING A GLOBAL GATEWAY OF CHOICE***



PHILADELPHIA INTERNATIONAL AIRPORT  
NORTHEAST PHILADELPHIA AIRPORT





# WE PROUDLY CONNECT

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# PHILADELPHIA *WITH THE WORLD.*

## Who We Are

Philadelphia International Airport (PHL), the only major airport serving the nation’s seventh-largest metropolitan area, is a large hub airport serving more than 30 million passengers annually. Twenty-five airlines, including all major domestic carriers, offer nearly 500 daily departures to more than 130 destinations worldwide. Located seven miles from downtown Philadelphia, the Airport is easily accessible and convenient to many tourist sites, business centers and cultural hubs. The Airport is self-sustaining and uses no local tax dollars. PHL is one of the largest economic engines in the region, generating \$15.4 billion to the

economy and accounting for 96,300 full-time jobs annually. Northeast Philadelphia Airport (PNE) is Pennsylvania’s sixth-busiest airport, providing “on-call” U.S. Customs, Immigrations and United States Department of Agriculture services to corporate domestic and international travel. Situated on 1,150 acres in the northeast part of the City of Philadelphia, PNE averages 215 based aircraft, dominated by single-engine aircraft, twin engines, jets, turboprops and helicopters. Two fixed-based operators, Atlantic Aviation and North Philadelphia Jet Center (NORPAC), offer a variety of services to private and corporate-owned aircraft.

## Our Values

**PEOPLE FIRST** Our employees, stakeholders and passengers always come first

**RESPECT** We show respect to ourselves, our customers and our environment

**INTEGRITY** We hold ourselves responsible for what we do, say and think

**DIVERSITY** We are purposefully inclusive and accepting of all

**EXCELLENCE** We hold ourselves to the highest standards of service and innovation

We are a  
world-class  
global gateway  
of choice.



# Leadership Message

## Message from the CEO



I always say that a busy airport is essential to a region’s health and well-being, and PHL is no exception. There was plenty to celebrate in 2018, both here at the Airport and around the city. We expanded service to exciting destinations both near and far, welcomed a host of needed renovations and new additions to the airport complex, and even found ways to honor and celebrate our Super Bowl-winning Philadelphia Eagles team.

It was a great year to live in Philadelphia and travel through PHL, and our passengers agreed. In 2018, we served 31.6 million passengers – that’s 7 percent more than the previous year – an impressive leap for a large hub airport like PHL. Total plane movements – meaning all of our takeoffs and landings – saw a 2.6 percent bump in 2018, reaching nearly 380k for the year. Those banner numbers are the direct result not only of new flights and service options, but also of airlines’ strategy to fly larger planes with more seats. Together, PHL and our airline partners are making air service improvements that will benefit business and leisure travelers in our region for years to come.

PHL’s leadership team is focused not only on enhancements to the long-term operating capacity of the airport, but also on ensuring a positive customer experience for each of the 86,000+ daily passengers that come through the facility. The Capital Development Program (CDP) continues on, with \$900 million in ongoing projects that touch just about every aspect of PHL, from the terminal to the airfield – including interior redesigns, facility upgrades, air service operations and security enhancements. And we continue to seek out new ways to transform the customer experience in the year ahead – from introducing new food service options to offering modern travel conveniences that passengers have come to expect.

We’re excited for all that lies ahead. With nonstop service to more than 130 domestic and international destinations, PHL is welcoming more passengers to Philadelphia, providing customers with better options and solidifying our standing as a global gateway of choice. I hope you will continue to choose PHL.

**Rochelle (Chellie) Cameron**  
Chief Executive Officer

## Message from the Mayor



The Philadelphia International Airport, under the leadership of the City of Philadelphia’s Division of Aviation and its CEO Chellie Cameron, continues to be a bright spot on the horizon for a city that is experiencing the renaissance that it deserves. After closing out a banner year marked by milestones and continued growth, PHL continues to earn its status as the region’s global gateway of choice.

In 2018, PHL added numerous domestic and international flights that help better connect business and leisure travelers to and from their preferred destinations. This goes hand in hand with the City’s efforts to retain the presence of major businesses and attract interest from international companies as well. From the introduction of nonstop flights between Ireland and Philadelphia via Aer Lingus, Ireland’s flag carrier airline, to the introduction of new direct service to multiple points across the United States – it’s clear that PHL is doubling down on efforts to expand its relationships with cities both domestic and around the globe.

In turn, PHL is helping to create jobs, employ our residents and contribute to the fiber of our local economy – reaching every corner of Philadelphia and beyond. I salute the Airport’s successes over the past year, and look forward to seeing what PHL and its partner airlines bring to our great city in 2019.

**Mayor Jim Kenney**  
Structure | PHL Airport  
City of Philadelphia





## PHL / PNE Leadership



**Chellie Cameron**  
Chief Executive Officer,  
City of Philadelphia  
Division of Aviation



**Soledad Alfaro**  
Chief Administrative  
Officer



**Keith Brune**  
Chief Operating  
Officer



**Tracy Borda**  
Chief Financial  
Officer



**James Tyrrell**  
Chief Revenue  
Officer



**Matthew D. Crowley**  
Chief Information  
Officer

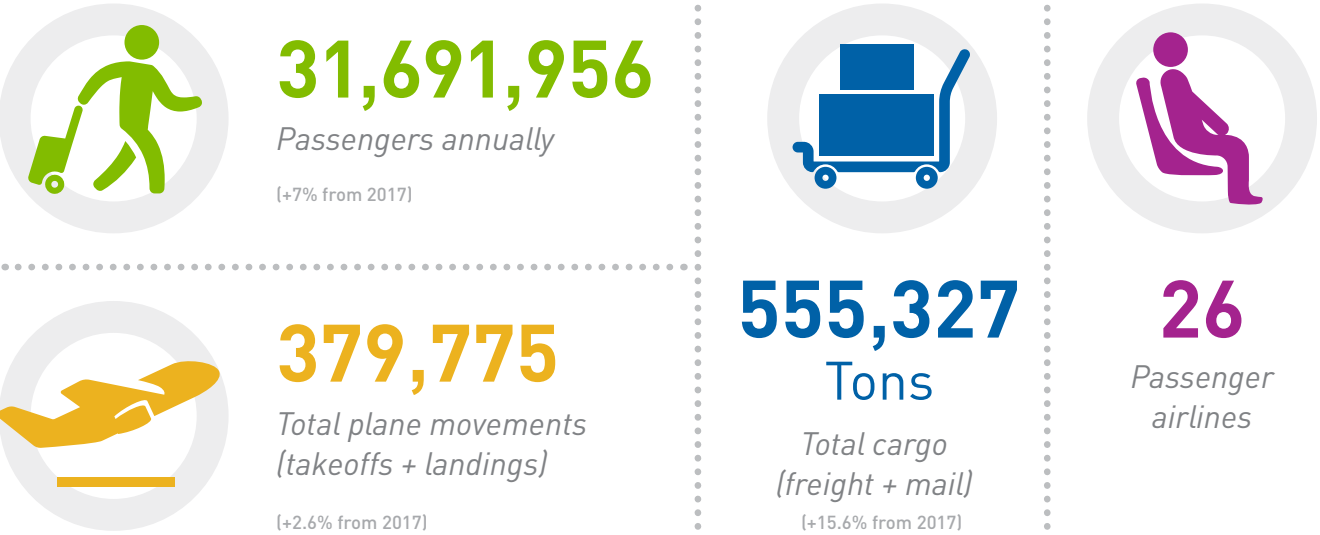
## PHL Funding Details

Philadelphia International Airport is owned and operated by the City of Philadelphia. The Airport is a self-sustaining entity that operates without the use of local tax dollars. The Airport operates as an enterprise fund of the City of Philadelphia. Enterprise funds are established by governmental units to account for services that are provided to the general public on a user charge basis and are operated in a manner similar to business-type activities. The Aviation Fund is self-supporting, using aircraft landing fees, terminal building rentals, concession revenue and other facility charges to fund annual expenses. The Airport's capital program is funded by airport revenue bonds issued by the City, federal and state grants, Passenger Facility Charges (PFCs) and operating revenues.





PHL By the Numbers



Facility Drilldown

**2,584** ac  
Total acreage

**3,254,354** ft<sup>2</sup>  
Terminal square footage

**449,761** ft<sup>2</sup>  
Cargo space

**7**  
Concourses/  
terminals

**126**  
Gates

**18,940**  
Public parking spaces

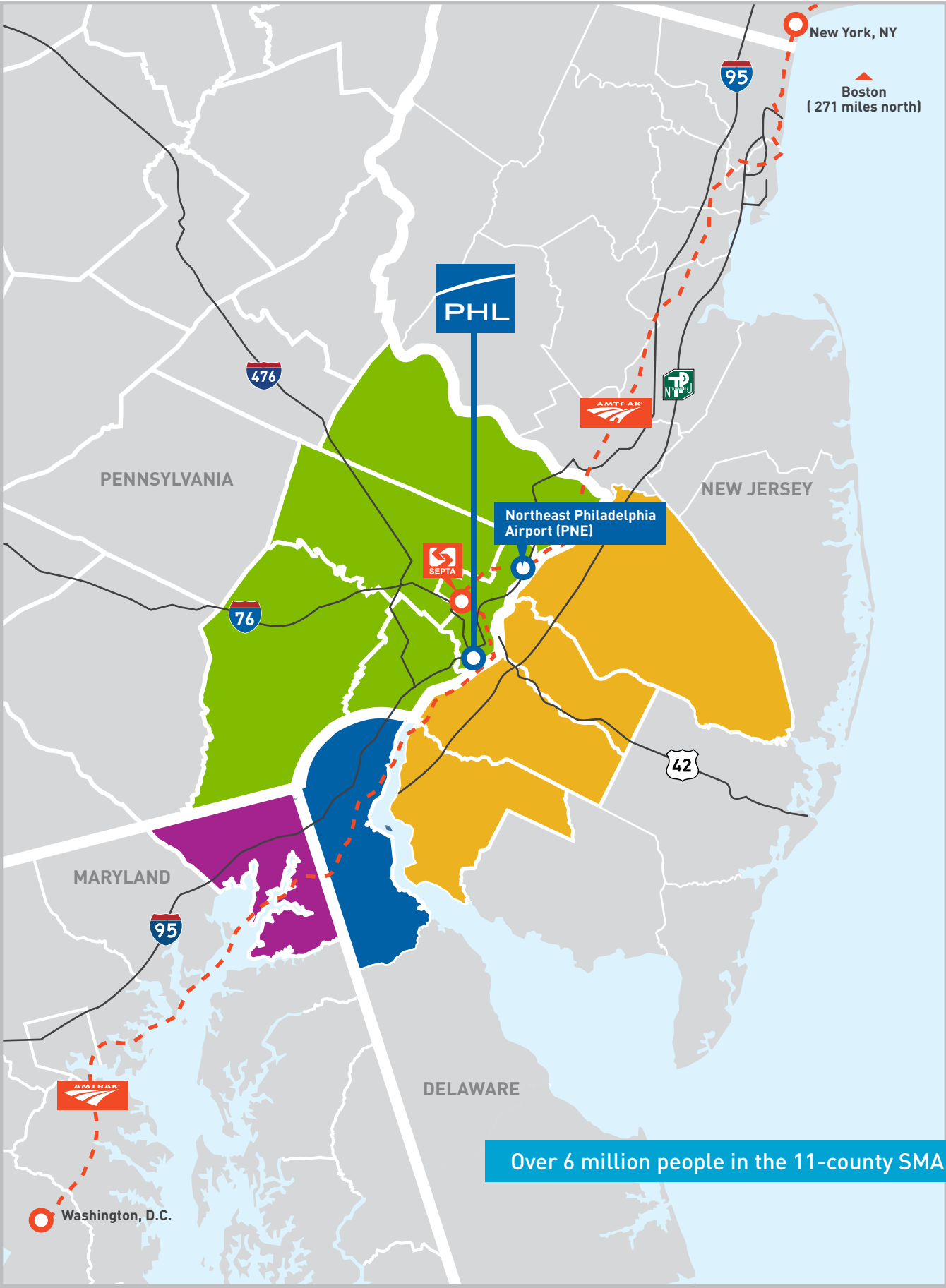


Domestic departures: **451**  
International departures: **54**



Domestic destinations: **98**<sup>1</sup>  
International destinations: **36**<sup>2</sup>

<sup>1</sup> [9 new in 2018] <sup>2</sup> [3 new in 2018]





# Nonstop Destinations

## Domestic Destinations

<b>CAK</b>	Akron/Canton, OH	<b>GSO</b>	Greensboro/High Pt./Win-Salem, NC	★ <b>OMA</b>	Omaha, NE
<b>ALB</b>	Albany, NY	<b>GSP</b>	Greenville/Spartanburg, SC	<b>MCO</b>	Orlando, FL
<b>ABE</b>	Allentown, PA	<b>MDT</b>	Harrisburg, PA	★ <b>PNS</b>	Pensacola, FL
<b>ATL</b>	Atlanta, GA	<b>BDL</b>	Hartford-Bradley, CT	<b>PHX</b>	Phoenix, AZ
<b>AUS</b>	Austin, TX	<b>HOU</b>	Houston-Hobby, TX	<b>PIT</b>	Pittsburgh, PA
<b>BWI</b>	Baltimore, MD	★ <b>IAH</b>	Houston-Intercontinental, TX	<b>PWM</b>	Portland, ME
<b>BGR</b>	Bangor, ME	<b>IND</b>	Indianapolis, IN	<b>PDX</b>	Portland, OR
<b>BHM</b>	Birmingham, AL	<b>ITH</b>	Ithaca, NY	<b>PVD</b>	Providence, RI
<b>BOS</b>	Boston, ME	<b>JAX</b>	Jacksonville, FL	<b>RDU</b>	Raleigh/Durham, NC
<b>BUF</b>	Buffalo, NY	<b>MCI</b>	Kansas City-Intl, MO	<b>RIC</b>	Richmond/Wmbg., VA
<b>BTV</b>	Burlington, VT	<b>TYS</b>	Knoxville, TN	<b>ROA</b>	Roanoke, VA
<b>CHS</b>	Charleston, SC	<b>LAS</b>	Las Vegas, NV	<b>ROC</b>	Rochester, NY
<b>CRW</b>	Charleston, WV	<b>LEX</b>	Lexington, KY	<b>SBY</b>	Salisbury, MD
<b>CLT</b>	Charlotte, NC	<b>ISP</b>	Long Island MacArthur-Islip, NY	<b>SLC</b>	Salt Lake City, UT
<b>CHO</b>	Charlottesville, VA	<b>LAX</b>	Los Angeles, CA	<b>SAT</b>	San Antonio, TX
<b>MDW</b>	Chicago-Midway, IL	<b>SDF</b>	Louisville, KY	<b>SAN</b>	San Diego, CA
<b>ORD</b>	Chicago-O'Hare, IL	★ <b>MSN</b>	Madison, WI	<b>SFO</b>	San Francisco, CA
<b>CVG</b>	Cincinnati, OH	<b>MHT</b>	Manchester, NH	<b>SJU</b>	San Juan, Puerto Rico
<b>CLE</b>	Cleveland, OH	<b>MEM</b>	Memphis, TN	★ <b>SRQ</b>	Sarasota-Bradenton, FL
<b>CAE</b>	Columbia, SC	<b>MIA</b>	Miami, FL	<b>SAV</b>	Savannah, GA
<b>CMH</b>	Columbus, OH	<b>MKE</b>	Milwaukee, WI	<b>SEA</b>	Seattle/Tacoma, WA
<b>DAL</b>	Dallas-Love Field, TX	<b>MSP</b>	Minneapolis/St. Paul, MN	<b>STL</b>	St. Louis, MO
<b>DFW</b>	Dallas/Fort Worth, TX	<b>MYR</b>	Myrtle Beach, SC	<b>STT</b>	St. Thomas-Cyril E. King, USVI
<b>DAY</b>	Dayton, OH	<b>BNA</b>	Nashville, TN	<b>SCE</b>	State College, PA
<b>DEN</b>	Denver, CO	<b>HVN</b>	New Haven, CT	<b>SYR</b>	Syracuse, NY
★ <b>DSM</b>	Des Moines, IA	<b>MSY</b>	New Orleans, LA	<b>TPA</b>	Tampa/St. Petersburg, FL
<b>DTW</b>	Detroit Metro Wayne County, MI	<b>JFK</b>	New York-Kennedy, NY	<b>IAD</b>	Washington, D.C.-Dulles
<b>ERI</b>	Erie, PA	<b>LGA</b>	New York-LaGuardia, NY	<b>DCA</b>	Washington, D.C.-National
<b>RSW</b>	Fort Myers-Regional, FL	<b>SWF</b>	New York-Stewart, NY	<b>ART</b>	Watertown, NY
<b>FLL</b>	Fort Lauderdale, FL	<b>PHF</b>	Newport News/Williamsburg, VA	<b>PBI</b>	West Palm Beach, FL
★ <b>FWA</b>	Fort Wayne, IN	<b>ORF</b>	Norfolk/Va Beach/Wmbg, VA	<b>AVP</b>	Wilkes-Barre/Scranton, PA
<b>GRR</b>	Grand Rapids, MI	★ <b>OKC</b>	Oklahoma City, OK	<b>IPT</b>	Williamsport, PA
				<b>ILM</b>	Wilmington, NC
				★ <b>ORH</b>	Worcester, MA

## International Destinations

### 19 European

<b>AMS</b>	Amsterdam, Netherlands	<b>LIS</b>	Lisbon, Portugal	★ <b>PRG</b>	Prague, Czech Republic
<b>ATH</b>	Athens, Greece	<b>LHR</b>	London-Heathrow, England	<b>KEF</b>	Reykjavik, Iceland
<b>BCN</b>	Barcelona, Spain	<b>MAD</b>	Madrid, Spain	<b>FCO</b>	Rome-Leonardo da Vinci, Italy
★ <b>BUD</b>	Budapest, Hungary	<b>MAN</b>	Manchester, England	<b>SNN</b>	Shannon, Ireland
<b>DUB</b>	Dublin, Ireland	<b>MUC</b>	Munich, Germany	<b>VCE</b>	Venice-Treviso, Italy
<b>FRA</b>	Frankfurt, Germany	<b>CDG</b>	Paris-Charles de Gaulle, France	★ <b>ZRH</b>	Zürich, Switzerland
<b>GLA</b>	Glasgow, Scotland				

### 12 International Caribbean

<b>AUA</b>	Oranjestad, Aruba	<b>NAS</b>	Nassau, Bahamas
<b>BDA</b>	Hamilton, Bermuda	<b>PLS</b>	Providenciales, Turks & Caicos
<b>CUN</b>	Cancun, Mexico	<b>PUJ</b>	Punta Cana, Dominican Republic
<b>GCM</b>	George Town, Grand Cayman	<b>SDQ</b>	Santo Domingo, Dominican Republic
★ <b>MEX</b>	Mexico City, Mexico	<b>UVF</b>	Vieux Fort Quarter, Saint Lucia
<b>MBJ</b>	Montego Bay, Jamaica	<b>SXM</b>	St. Maarten (Dutch)

### 4 Canadian

<b>YUL</b>	Montreal-Dorval, QC
<b>YOW</b>	Ottawa, ON
<b>YQB</b>	Québec, QC
<b>YYZ</b>	Toronto-Pearson, ON

### 1 Middle Eastern

<b>DOH</b>	Doha, Qatar
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★ New Destination



Prague, Czech Republic



“PHL is a key connecting point for the Northeast, and it’s something we’ve developed over time into a real strength.”

– Robert Isom, American Airlines President

## Airline Partners

### Mainline Air Carriers



### International (Foreign Flag) Air Carriers



### Commuter/Regional Air Carriers

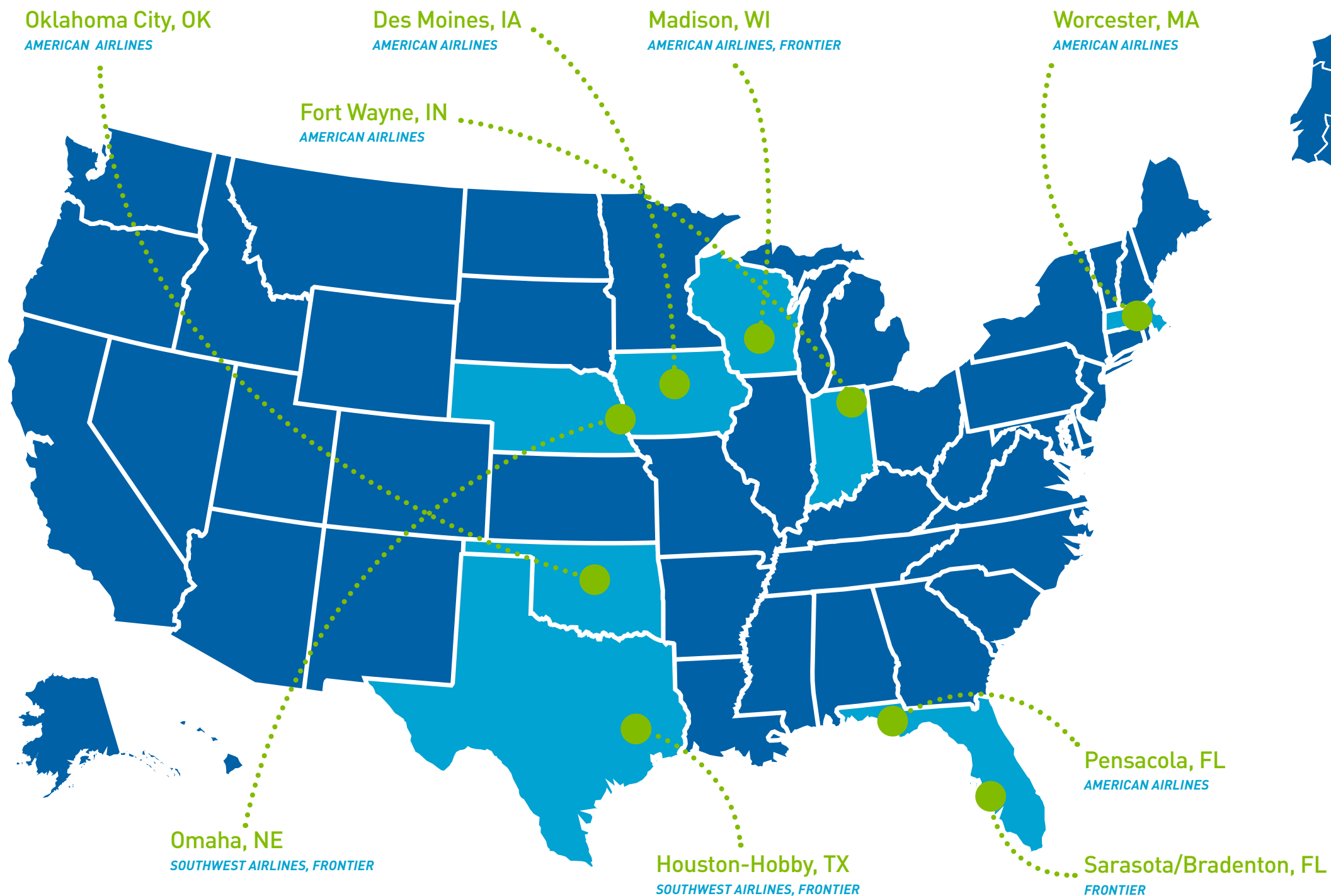




# AIR SERVICE DEVELOPMENT

At PHL, it's our goal to help travelers, both business and leisure, get to where they want to go. That's why our team is continually working to develop and maintain an extensive air service network of destinations and carriers, both domestic and international – important to passengers with a PHL origin or destination, as well as those making connections.

In addition to bringing nine new domestic and three international destinations to our schedule, PHL welcomed Aer Lingus with direct flights to Dublin and expanded air service options with existing carriers like American, Delta, Frontier, Icelandair, Southwest and Spirit Airlines.



**Prague, Czech Republic**  
AMERICAN AIRLINES



## Service Announced in 2018, Starting in 2019

- New Domestic Destinations
- New International Destinations

### AMERICAN AIRLINES

**Sarasota, FL:** Start January 12, 2019

**Key West, FL:** Start February 16, 2019

**Melbourne, FL:** Start February 16, 2019

**Edinburgh, Scotland:** Start April 2, 2019

**Prague, Czech Republic:** \*American announced that it will offer more seats and Premium Economy on flights between Philadelphia and Prague beginning in May 2019

**Asheville, NC; Chattanooga, TN:** Start May 3, 2019

**Bologna, Italy:** Start June 6, 2019

*Only airport in North America to offer nonstop flights*

**Berlin, Germany:** Start June 7, 2019

**Dubrovnik, Croatia:** Start June 7, 2019

*Only airport in North America to offer nonstop flights*

**Halifax, Canada:** Start June 13, 2019

### FRONTIER AIRLINES

**Montego Bay, Jamaica:** Start February 10, 2019

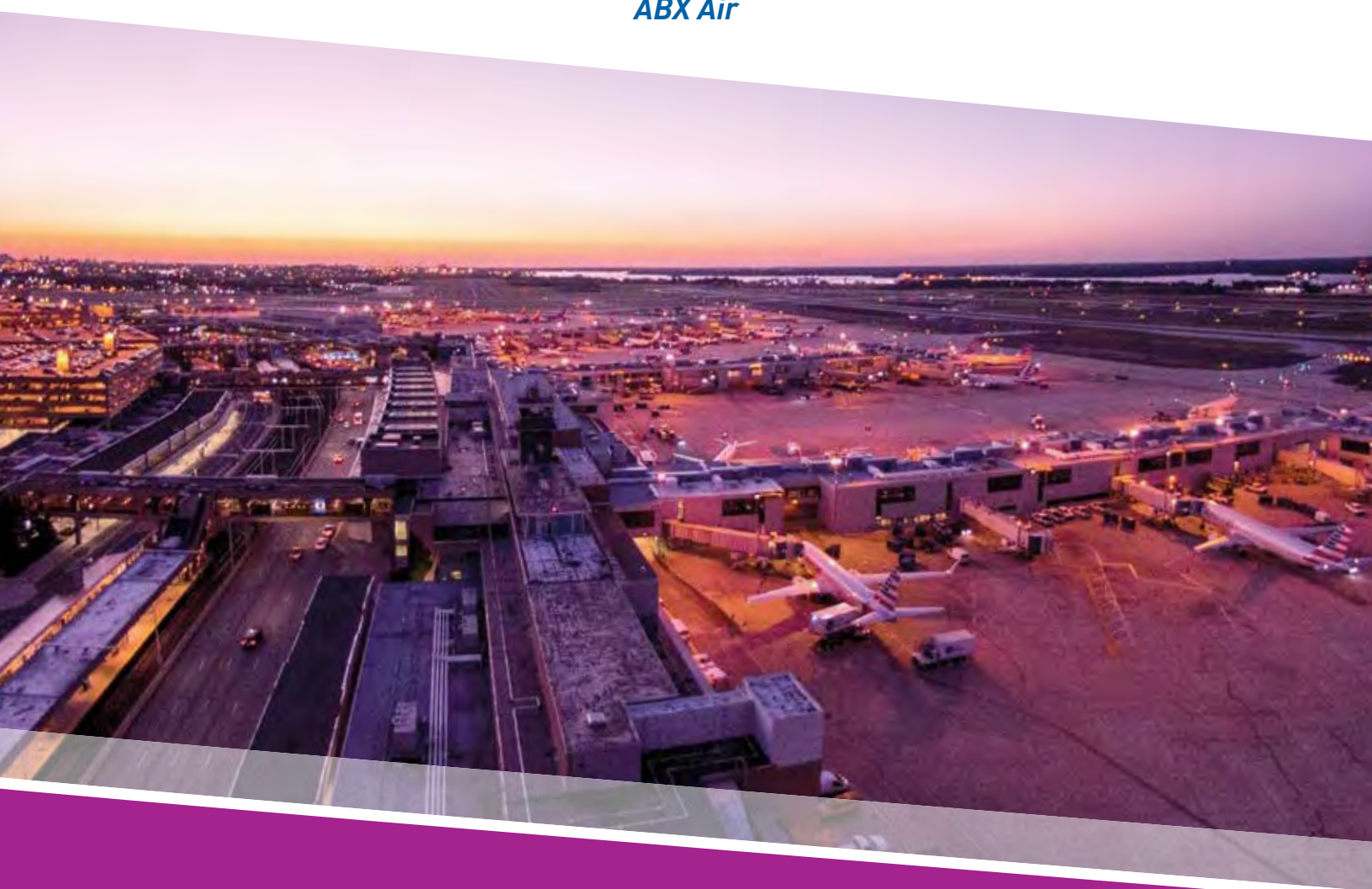


## Growth *CARGO*

As the 19th-busiest cargo movement airport in the United States, PHL continues to plot a course toward becoming a regional air-freight leader. In 2018, the Airport moved an unprecedented 555,326.9 tons of cargo through its facilities, a 15 percent increase in tonnage over the previous year's total. The growth is attributed to a combination of continued growth in the e-commerce industry, as well as PHL's newly adopted outreach to air cargo and logistics companies to gain input on current cargo operations and earn future business.

In 2018, PHL acquired the Henderson Tract, a 135-acre plot of land west of the passenger terminals, to further expand its cargo facilities. The Airport's proximity to local highways – including I-95, which runs from Maine to Florida, as well the Pennsylvania and New Jersey turnpikes – and other major northeastern cities, make PHL an ideal air-freight hub for everything from medicine to car parts.

**2018 Cargo Airlines:** *United Parcel Service (UPS)*  
*Federal Express (FedEx)*  
*Air Transport International (ATI)*  
*Atlas Air*  
*ABX Air*



## Growth *CAPITAL DEVELOPMENT PROGRAM*

For anyone who traveled through the Airport in the past two years, you've most likely noticed that a number of construction projects are underway to enhance important areas such as the customer experience, operations, maintenance and security. While it might seem like a doorway, a sidewalk, a terminal, a runway or a parking garage is always under construction – these are all components of our larger \$900 million joint commitment with American Airlines, announced in May 2017, to continue critical improvements and develop new infrastructure at PHL and PNE over the next five to seven years.

Designed to modernize the airport complex, meet the evolving needs of travelers and ensure that PHL remains a world-class facility, the Capital Development Program (CDP) also represents a unique growth opportunity for Philadelphia businesses, both large and small, and the regional workforce. These projects will generate almost \$4 billion in regional economic output over a five-year period, which equates to approximately 5,100 ongoing jobs over that span. The wide-ranging plan includes interior terminal redesigns, bathroom upgrades, security enhancements and airfield advancements that will serve to create up-front stimulus and improve the value proposition that PHL delivers to the region and its residents over the long term. As of December 2018, the PHL Airport CDP completed or substantially completed approximately \$863 million in projects.

### Projects Completed in 2018:

**A modernized truck-based de-icing facility** to improve airline service in winter weather conditions. As of April 30, 2018, CDF operations have de-iced 2,985 aircraft – that's 1,635 more aircraft than the total count from the previous de-icing season.

**Stage 1 Airfield Improvements** are the first step in a two-stage project that includes a 1,500-foot runway extension, realignment of an adjacent taxiway and relocation of a system providing important navigational aid to aircraft landings. The longer runway will benefit PHL and its airline partners as it seeks to retain and attract new nonstop routes and destinations that carry heavier loads and require more acceleration length at takeoff.

**Relocation, redesign and expansion of the Liberty USO Center** to a new 4,600-square-foot space in PHL's Terminal E provides enhanced support, comfort, morale and recreational services to service members and their families 24 hours a day, 365 days a year (including holidays). Since opening in May 2018, the new space has served approximately 104,000 service members, spouses and dependents, and is projected to continue serving 125,000 visitors in 2019.

**A Quiet Room in the Terminal D-E Connector** offers a place for solitude or prayer. The 315-square-foot space is accessible to all passengers, regardless of their world view, culture and religious affiliation.

**New permanent animal relief areas** in Terminal D better serve the more than 10,000 passengers yearly who travel with service dogs, emotional support animals and small pets. Additional relief areas are planned for Terminal E in 2019, and for Terminals A-West, B and C in 2020.





# 20 Years of Marketplace PHL

In June 1998, PHL and Marketplace PHL, the Airport’s concessions management partner, marked the grand opening of Philadelphia Marketplace at the Airport on the B-C Connector. Situated between PHL’s busiest terminals, Marketplace was lined with local and national name-brand retail shops and a food court. Over the past 20 years, Marketplace has grown to reflect the tastes of passengers and better accommodate the traveling public; today it boasts 170-plus retail shops and restaurants throughout PHL’s seven terminals.

Our newest concept is the totally re-imagined Terminal B, which combines the modern amenities that travelers desire with access to Philadelphia’s rich and diverse food scene from the comfort of PHL. Via a \$30 million investment courtesy of American Airlines, Marketplace PHL and hospitality group OTG, Terminal B now boasts state-of-the-art technology offerings, local chef-driven restaurant concepts, and an immersive, free-flowing design – and it only continues to evolve to incorporate the spirit and tastes of our great city.

Philadelphians know that there’s a lot of good food to be eaten in the city beyond cheesesteaks, hoagies and soft pretzels – and the same goes for us at PHL. We look forward to adding more new and exciting options to the table in the years ahead.



## New Concessions in 2018:

- Gachi House of Sushi & Noodles:** A-West, B/C Concourse, E Concourse
- Piattino:** A-East
- Spanx:** B/C Concourse
- PGA Tour:** B/C Concourse
- SGR:** B Concourse
- Independence Prime:** B Concourse
- La Colombe:** B Concourse
- TODAY:** C Concourse
- Starbucks:** C Concourse
- InMotion Entertainment:** B/C Concourse

## Other Highlights Include:

- Baba Bar:** B Concourse
- Noobar:** B Concourse
- Bar Symon:** D Concourse
- Smashburger:** Multiple Locations
- Cantina Laredo:** E Concourse
- Germantown Biergarten:** B Concourse
- Mezzogiorno:** B Concourse
- Boule Café:** B Concourse
- LeBus Café:** F Concourse



## Passengers and critics alike are raving about our new offerings:

“Philadelphia International Airport has stepped up its eating and drinking game in recent years, with big-name chefs setting up shop to ensure no one goes hungry before a flight – or during a delay.” – *Eater Philly*

“Steamed shrimp dumplings were juicy and firm in translucent wrappers alongside a bowl of vegetable ramen with edamame, seaweed, and a soft egg. Sunlight poured in from windows on all sides, the departing gate was steps away, and outlets for phone charging were everywhere.” – *Philadelphia Inquirer*

## Employee Outreach

The PHL and PNE airport system is like a small city, made up of nearly 900 Division of Aviation employees and 20,000 other airport workers – each with different roles and workspaces spread out across our sprawling airport complexes in South and Northeast Philadelphia. That disparate workforce poses a challenge for the airport leadership to effectively communicate with the employees and other workers who play an important role in serving passengers and keeping our facilities safe and secure.

In 2018, we made it our mission to rethink and grow the way we share information and disseminate messages about topics that matter to airport employees. Here’s how we did it:

- 1 CEO Chellie Cameron launched** a podcast for employees called “*Taking Off with Chellie Cameron*.” Every month, Cameron launches a new episode to give listeners a behind-the-scenes glimpse into the world of the people who work hard to keep the wheels of not one, but two airports turning. From cultural initiatives to critical improvements, to aviation experts and local heroes, it’s a rare glimpse inside one of the busiest U.S. airports.
- 2 Our public affairs department launched** a newly designed employee newsletter. Featuring a monthly message from Cameron, along with employee milestones and an event calendar, the newsletter helps to connect employees with news they can use.
- 3 Chief Information Officer Matthew Crowley oversaw** the highly anticipated launch of a new employee intranet, designed to give employees access – both inside and outside of the airport – to essential resources via a centralized internal website. The intranet provides one-click access to a staff directory, HR forms, security policies and procedures, and safety training materials, among other features.





# 2018 Milestones

## January 22

### Air Cargo Workshop Touts New Opportunities

Gathering at the Airport Marriott for a first-of-its-kind workshop, more than 50 representatives of air cargo and logistics companies were given insight into trends in the growing air cargo sector and how new facilities will position the Airport to meet market needs and attract new business.



## February 2

### PHL Celebrates Eagles Going to the Super Bowl

PHL Employees gave out Underdog Masks at Information Counters and Eagles hats and shirts at Gate B9 as departing gifts to fans and passengers going to the Super Bowl.

## February 20

### Eagles Coca-Cola Can Giveaway

American Airlines gave away Coca-Cola cans commemorating the Eagles' Super Bowl victory. Swoop, the Eagles cheerleaders and the Eagles Pep Band also joined the celebration.



## March 27

### First Mamava Suite Installed for Nursing Mothers in Terminal F

The Mamava Suite provides a clean, comfortable and stress-free place for traveling mothers to breastfeed and pump milk for their children.

## April 20

### PHL Hosts Annual Job Fair at Temple's Liacouras Center

Over 50 businesses including airlines, car rental companies, restaurants, retailers and government agencies participated to seek candidates to fill open positions.



## May 24

### Exhibitions Program Recognized with City Council Resolution

Philadelphia City Council honored PHL with a Resolution recognizing the 20th anniversary of the Airport's Exhibitions Program.



## June 21

### New Permanent Animal Relief Area Available Inside PHL

The new permanent facility is intended for travelers with service dogs as well as passengers with emotional support animals and small pets.



## June 26

### Eagles "Championship Seasons" Exhibition Unveiled

As part of the official Wawa Welcome America program, Mayor Kenney and CEO Chellie Cameron unveiled an exhibition highlighting the Philadelphia Eagles' Super Bowl victory, as well as other winning seasons.

## July 11

### Just Plane Fun Kicks Off for Summer

This annual customer appreciation event is a passenger favorite and includes free food, music, entertainment and other events.



## October 16

### PHL Hosts the American Association of Airport Executives (AAAE) 16th annual Arts in the Airport Workshop

Over 50 attendees representing airports from across North America participated in the three-day conference, featuring presentations from airports on their innovative arts programs as well as local arts organizations.

## August 2

### Quiet Room Opens at Philadelphia International Airport

The Quiet Room, located in the D-E Connector, provides a place of silence and reflection and is accessible to all passengers regardless of their worldview, culture or religious affiliation.



## August 10

### Short Story Dispenser Installed at PHL

In collaboration with the Free Library of Philadelphia, PHL is the first airport in the country with a Short Edition Story Dispenser, which offers passengers printable short fiction stories that can be read in one, three or five minutes.



## November 9

### Veterans Saluted at Philadelphia International Airport

Chellie Cameron, who served as a U.S. Air Force Captain, joined with Mayor Kenney to pay tribute to veterans and recognize PHL employees who have served in the military. The famed USO Show Troupe was a featured performer of the event.

## September 22

### More than 400 Turn Out for PHL Business Opportunity Forum

Presentations highlighted diversity initiatives, tips for firms new to the Airport and a focus on the future of information technology at PHL.



## September 24

### Annual PHL 5K Another Run Away Success

All proceeds from the 5K Run on the Runway supported the Eastwick Friends & Neighbors Coalition and Habitat for Humanity Philadelphia; both organizations received a check for \$10,000.

## November 21

### 94.1 WIP-FM Morning Show Live Radio Broadcast

A day-before-Thanksgiving tradition, PHL welcomes the hosts of the popular WIP-FM morning radio program for a fun live broadcast.

## December 18

### Popeyes Releases an "Emotional Support Chicken" Carrier

Popeyes in Terminal C released a limited "Emotional Support Chicken" carrier to "provide a good-hearted laugh most needed to get through stressful holiday air travel."



# On the Horizon: Continued Growth in 2019

At PHL, we're excited for what lies ahead. Whether it's harnessing cargo development, investing and partnering to improve the airport complex, expanding air service offerings, growing a talented workforce or fostering more diverse and inclusive business relationships – we're taking steps to build for the future. And in the year ahead, we'll kick off our Master Planning Process to help plan for the Airport's long-term development in critical areas like infrastructure, land use, operations and customer service.

We're looking forward to growth in:

## Cargo

The Philadelphia region provides numerous avenues for high-value cargo shipments, but PHL currently captures just 9 percent of an estimated \$50 billion in air cargo business in the Philadelphia region – but look for that to change in the next few years.

The soon-to-be-developed New West Cargo City Development Area, comprised of 135 acres adjacent to our current cargo facilities, will feature approximately 2 million square feet of new state-of-the-art cargo handling facilities to meet the region's growing demands. Construction is expected to begin in 2019 with new facilities operational by 2020.

## Airport Improvements

We will continue to hammer away at a number of CDP projects that promise to enhance the customer and employee experience, improve operations, bolster security and cement PHL's status as a world-class airport facility:

- Upgrade and refurbishment of existing **restrooms and companion facilities** throughout the airport terminals
- **Roofing upgrades**, including a new green roof system in the D-E Connector
- Full replacement, system upgrades and equipment replacements of **passenger loading bridges**
- Installation of a **closed-circuit television system** for Airport surveillance purposes

## Air Service Development

As a global gateway of choice for both business and leisure travelers, PHL aims to expand market share by adding new carriers and routes – particularly to Asia and Latin America. The business model shows there is a ready and profitable market for direct travel to these regions from Philadelphia.

## Diversity

We want the Airport to be known as a welcoming environment, regardless of an individual's gender, ethnicity, religion or socioeconomic background. PHL is committed to expanding business opportunity, livability and equity in the Philadelphia region and serving as a model workplace for diversity and inclusion. In the year ahead, we will continue to develop policies and procedures to identify and overcome institutional barriers that may exist.

# PHL Financial Summary





PHL Financial Summary

City of Philadelphia Aviation Fund Statements of Net Position

(Amounts expressed in millions)

	Fiscal Year 2018	Fiscal Year 2017	Dollar Increase (Decrease)	Percentage Increase (Decrease)
Current assets	\$ 230,043	\$ 190,463	\$ 39,580	20.8%
Non-current assets	789,504	442,247	347,257	78.5%
Capital assets, net	2,110,956	2,030,401	80,555	4.0%
Total assets	3,130,504	2,663,112	467,392	17.6%
Deferred outflows	23,597	31,476	(7,879)	(25.0)%
Current liabilities	303,693	410,175	(106,482)	26.0%
Non-current liabilities	1,958,147	1,390,498	567,649	40.8%
Total liabilities	2,261,840	1,800,673	461,167	25.6%
Deferred inflows	3,984	(170)	4,154	(2,449.5)%
Net position:				
Net investment in capital assets	714,478	788,505	(74,027)	(9.4)%
Restricted for capital projects	68,948	72,395	(3,447)	(4.8)%
Restricted for debt service	214,751	109,001	105,750	97.0%
Unrestricted	(109,900)	(75,817)	(34,083)	(45.0)%
Total net position	\$ 888,277	\$ 894,084	\$ (5,807)	(0.6)%

City of Philadelphia — Aviation Fund Statements of Revenues, Expenses and Changes in Fund Net Position

(Amounts expressed in millions)

	Fiscal Year 2018	Fiscal Year 2017	Dollar Increase (Decrease)	Percentage Increase (Decrease)
Operating revenues	\$ 379,570	\$ 341,621	\$ 37,950	11.1%
Operating expenses	(374,732)	(365,461)	(9,271)	(2.5)%
Operating loss	4,839	(23,841)	28,679	120.3%
Non-operating revenue, net	37,762	42,141	(4,380)	(10.4)%
Income before capital contributions	42,600	18,300	24,299	132.8%
Capital contributions	19,583	9,566	10,017	104.7%
Changes in net position	62,183	27,866	34,317	123.2%
Net position beginning of year	894,084	866,218	27,866	3.2%
Prior period adjustments	(67,990)	-	(67,990)	-
Net position end of year	\$ 888,277	\$ 894,084	\$ (5,807)	(0.6)%

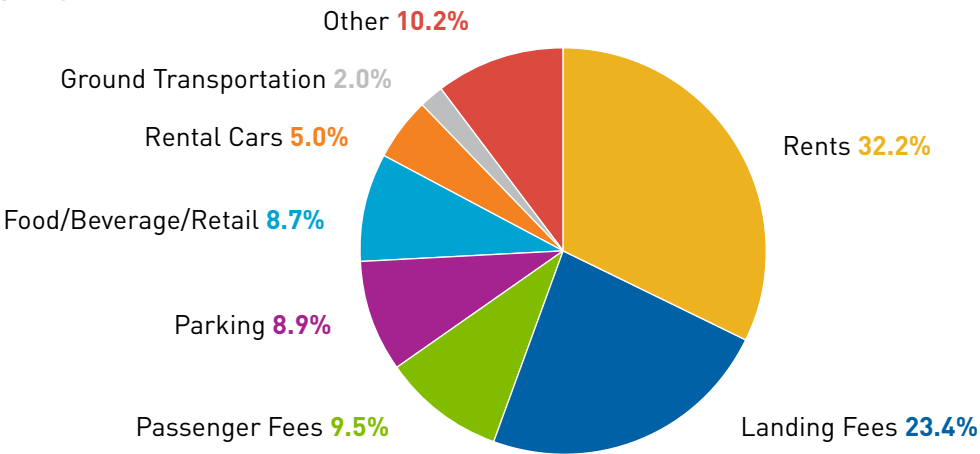
Revenues by Source

(Amounts expressed in millions)

	Fiscal Year 2018	Fiscal Year 2017	Dollar Increase (Decrease)	Percentage Increase (Decrease)
Operating revenues				
Rents	\$ 122,196	\$ 111,100	\$ 11,096	10.0%
Landing fees	88,770	67,710	21,059	31.1%
Passenger fees	36,229	32,018	4,211	13.2%
Total airline revenues	247,194	210,828	36,367	17.2%
Parking	33,624	33,895	(271)	(0.8)%
Food/beverage/retail	33,082	31,458	1,624	5.2%
Rental cars	19,088	19,037	54	0.3%
Ground transportation	7,760	5,590	2,170	38.8%
Other operating	38,822	40,813	(1,991)	(4.9)%
Total non-airline revenue	132,376	132,376	1,583	1.2%
Total operating revenue	379,570	341,621	37,950	11.1%
Non-operating revenue				
Passenger facility charges	61,068	59,385	1,684	2.8%
Customer facility charges	30,440	30,875	(436)	(1.4)%
Interest Income	9,836	3,786	6,050	159.8%
Operating grants	1,672	2,488	(816)	(32.8)%
Other non-operating	4,412	-	4,412	-
Total non-operating revenue	107,428	96,534	10,895	11.3%
Total revenue	\$ 486,998	\$ 438,155	\$ 48,844	11.1%

Operating Revenue

FY 2018 - \$379.6M





PHL Financial Summary *(cont'd)*

Expenses by Source

(Amounts expressed in millions)

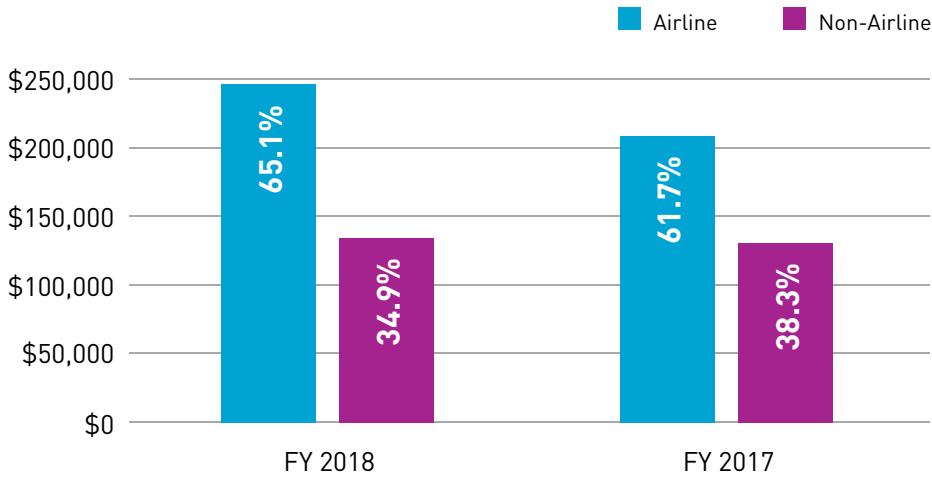
	Fiscal Year 2018	Fiscal Year 2017	Dollar Increase (Decrease)	Percentage Increase (Decrease)
Operating revenues				
Personnel services	\$ 79,223	\$ 73,776	\$ 4,493	7.4%
Employee benefits	60,603	61,940	4,085	(2.2)%
Purchase of services	111,100	118,283	9,864	(6.1)%
Materials & supplies/equipment	9,805	5,156	(1,789)	90.1%
Other operating	1,967	5,197	3,501	(62.2)%
Depreciation	112,034	101,109	(800)	10.8%
Total operating revenue	374,732	365,461	19,354	2.5%
Non-operating revenue				
Debt service interest	68,196	54,271	13,925	27.5%
Other non-operating	59	123	(63)	(51.0)%
Total non-operating expenses	68,255	54,394	13,862	25.5%
Total expenses	\$ 442,987	\$ 419,855	\$ 23,132	5.5%

“The Philadelphia International Airport is a cornerstone of the regional economy and a champion supporter of our local diverse business community. Whether it is concession opportunities or consulting and professional services contracts — PHL continues to be a great place to do business.”

– Harold T. Epps, City of Philadelphia Director of Commerce

Operating Revenue

(Amounts expressed in millions)







PHILADELPHIA INTERNATIONAL AIRPORT  
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